



# Grow SME Main Stage

Times	Name	Topic
9.30 - 9.40	Chairman	Opening Remarks
9.40 - 10.00	Pat Lucey – CEO, Aspira	Dr.Jekyll or Mr.Hyde, entrepreneur or project manager?
10.00 - 10.20	Nick Ashmore – CEO, Strategic Banking Corporation of Ireland (SBCI).	Innovative Funding for SMEs
10.20 - 10.40	Neil McDonnell – CEO, The Irish Small & Medium Enterprises Association	Representation and policy for micro, small and medium enterprise
10.40 - 11.30	<b>Coffee Break and Networking</b>	
11.30 - 11.50	Aidan D'Arcy – Head of Business Division, Virgin Media	Grow SME – The €13 billion Digital Opportunity
11.50 - 12.10	Alan Costello – Venture Investment Leader, NDRC, supporting Irish Digital Startups	Getting and leveraging market traction
12.10 - 12.20	Susanne Carpenter – Senior Quality Consultant, CG Business Consulting	Improving Business Efficiency
12.20 - 12.30	Caroline Geoghegan – Managing Director, CG Business Consulting	ISO 9001:2015 for SMEs: How to use it to grow your business
12.30 - 1.50	<b>Lunch Break and Networking</b>	
1.50 - 2.10	Hugh Kelly – Managing Director, Associated Marketing Ltd.	Export Market Development – Experiences of a Seasoned Exporter
2.10 - 2.30	Kiel Harkness and Christopher Deans – Director of Marketing, UK, Ireland and the Nordics and Country Sales Manager for Ireland, UPS	Top Tips for Exporting
2.30 - 2.50	Ronan Cooper – Sales Director, GRENKE Finance	We Finance Your Business
2.50 - 3.10	Paul Byrne – CEO, Currency Fair	How to grow and scale a technology business, whilst dealing with currency uncertainty
3.10 - 3.40	<b>Coffee Break and Networking</b>	
3.40 - 4.00	Nick Ashmore – CEO, Strategic Banking Corporation of Ireland (SBCI)	Financing SME Growth
4.00 - 4.20	Derek F. Butler – CEO, Grid Finance	Top Tips for accessing finance for your business
4.20 - 4.40		
4.40 - 4.45	Chairman	Closing Remarks



All presentations/timetables are subject to change. Please check with onsite event timetable on the day.