## Seminar 2

## **Analytics, Data & IT**

Times	Name	Topic
9.30 - 09.45	Cristiani Eccher — Ph.D. Student in Manufacturing Engineering, DCU	Modelling & Simulation applied to Decision Making Process
09.45 - 10.00	Bill O'Dea — Business Advisor, NOW business advisors	Selling an innovative (early stage) software solution to Multinationals
10.00 - 10.15	Brian White — Engineering Manager on Product Strategy/ Roadmaps, Intercom	Chasing Waterfall
10.15 - 10.30	Devan Hughes — Co-Founder, Buymie	The Accidental Disruptor
10.30 - 10.45	Barry Magee — Client Analytics & Data Transformation Leader - Digital Sales Europe	Combining Agile and Analytics to improve Next Best Customer selection
10.45 - 11.00	Simon Rees — Clients & Marketing Director, Idiro Analytics	Using advanced analytics to increase your company's revenues
11.00 - 11.15	Randall Glick — Digital Marketing Curriculum Lead, Digital Skills Academy	Are you Talking to me?
11.15- 11.30	Pamela O Brien — Maths and Computer Science Lecturer, LIT	Technology in Education — Staying current without feeling overwhelmed
11.30 - 11.40	Coffee Break and Networking	
11.40 -11.55	Donal O' Mahony — CEO, Cyber Security Ireland	SMEs approach to Data Protection and Cyber Safety
11.55 - 12.10	Aidan Connolly — CEO, Idiro Analytics	Red Sqirl — Idiro's Big Data Platform.
12.10 - 12.25	Bruce Bale — CEO, Sportdec	Fans of Analytics
12.25 - 12.40	Suzy Kell — Customer Insights Analyst,Hostelworld Group	Avoid Disaster! - Essential Tips for New Analysts
12.40 - 12.55	Maurice Coyle — Founder & CEO, HeyStacks	Data Wars: Who will win?
12.55 - 1.10	Glen Westlake — CEO, BrightTarget	How Predictive Analytics transforms B2B sales and marketing effectiveness
1.10 - 1.25	Barry Roche — IT Operations Manager, Concern Worldwide	Delivering IT services in the Developing World
1.25 - 1.40	Sam Whelan — Senior Software Engineer, Dataworks Limited	Leveraging Web Technologies to Navigate Data Visualisation Tools
1.40 - 2.00	Lunch Break and Networking	
2.00 - 2.15	Barry Magee — Client Analytics & Data Transformation Leader - Digital Sales Europe	How to use analytics to drive client engagement and find the market sweetspots for your product
2.15 - 2.30	Joe Greaney — Director, WestBic	Investor Readiness Supports for Start-Ups in the ICT Sector
2.30 - 2.45	Balazs Vajna — Consulting Manager, Idiro Analytics	Adaptive Models in a Production Environment
2.45 - 3.00	Dara Keogh — CEO, GeoDirectory	Get the most out of your data
3.00 - 3.15	Coffee Break and Networking	
3.15 -3.30	Ray Walshe — Founder, Spark 2 Start	Big Data and Standards
3.30- 3.45	Leona O'Brien — Senior Legal Researcher,GRC Technology Centre	Standards-based Semantic Technologies for Smart Regulation
3.45 - 4.00	Rohit Thakral — CEO, Target Integration	Calculating the Actual Cost of an ERP Implementation Project
4.00 - 4.15	Maciej Dabrowski – Chief Data Scientist, Altocloud	Real-time Analytics using Apache Spark
4.15 - 4.30	Ruth Quinlan — Service Delivery Manager of TWi.	Case Study: How an outsourced Technical Writing solution can add value to your API documentation

All presentations/timetables are subject to change. Please check with onsite event timetable on the day.